



羅夏信律師樓

**STEPHENSON HARWOOD & LO**

## Unfair Competition and Business Ethics in China today - the legal issues and mitigating the risk

by

**Steve Vickers, President & CEO of International Risk Ltd  
and**

**Jeremy Sargent, Partner and Representative, SHL Guangzhou and Shanghai**

Operating a business in the PRC is a challenging task. Business practices vary considerably from place to place and new regulations are issued regularly. Business relationships with suppliers and customers often depend upon close personal relationships and the presenting of gifts and other incentives is common practice. Against this background, and in light of increasing official scrutiny, it is essential that all foreign investors have an understanding of PRC unfair competition issues and business ethics and the potential risks to their business.

In this presentation,

Jeremy Sargent will give a practical presentation covering a number of areas including:

- what is unfair competition and how does it affect your business?
- commercial bribery - what is it and what does the law say?
- official investigations - how can you be prepared?
- penalties and punishments?

Steve Vickers will provide highlight and insight on:

- the key business and political risks in doing business in China and why the risks to MNCs is high
- the problems of corruption and fraud
- the need for effective off-balance sheet due diligence

For any business operating in the PRC today, this presentation will be highly topical and should not be missed.

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**Date : Thursday 23 March 2006**

**Registration : 6.00pm**

**Seminar : 6.15pm to 7.15pm**

**Refreshments will be served before and after the seminar**

**Location : 18<sup>th</sup> Floor, Edinburgh Tower, The Landmark, 15 Queen's Road Central, Hong Kong**

**Cost : Free**

*1 Law Society CPD point has been applied for.*

*The Law Society computerised scanning system will be in operation.*

*A letter of attendance is available for those who wish to count this seminar towards their professional development training.*

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**RSVP :**

**BY RETURN EMAIL : [info@shl.com.hk](mailto:info@shl.com.hk) (providing your name, title, company and contact details)**

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